

Social Enterprise

Nuovo approccio alla collaborazione e alla produttività

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Product Marketing Manager Office e Sharepoint
Microsoft Corporation

Milano, 28/05/2013

Collaborare



Condividere

Comunicare

Organizzare

Trovare

Gestire

Il business si sta adeguando a un trend nato nel mondo consumer

>350 milioni di TWEET ogni giorno



TWITTER

>1 miliardo Utenti attivi



FACEBOOK

~25% Delle chiamate internazionali

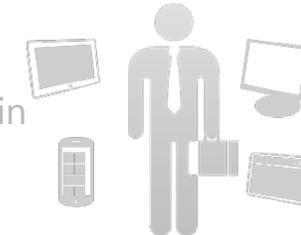


SKYPE



72% delle aziende stanno implementando strumenti di **social enterprise**

Sempre connessi: Le persone usano in media **4 devices** ogni giorno



Nelle organizzazioni i dipendenti hanno la necessità di **essere in contatto, comunicare e collaborare** con nuovo approccio

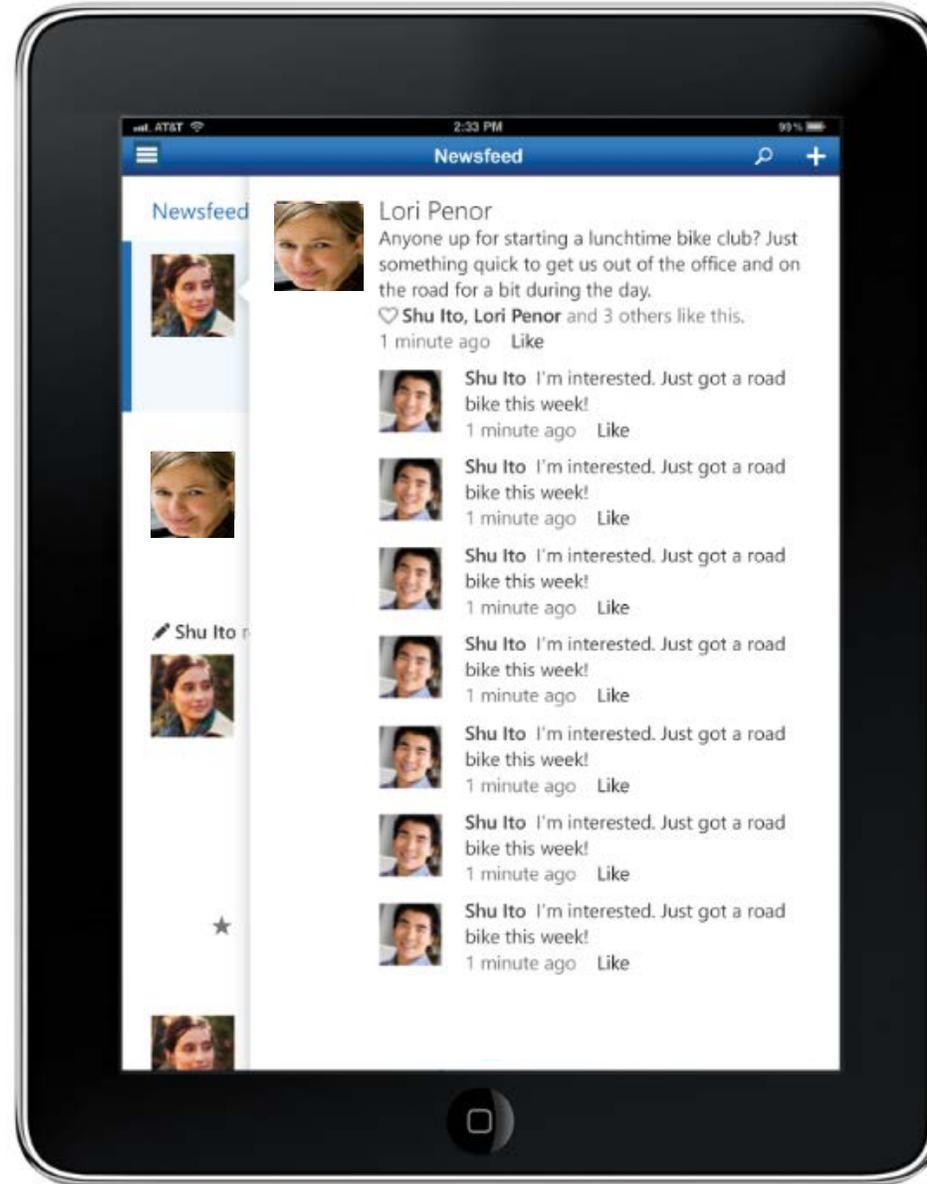
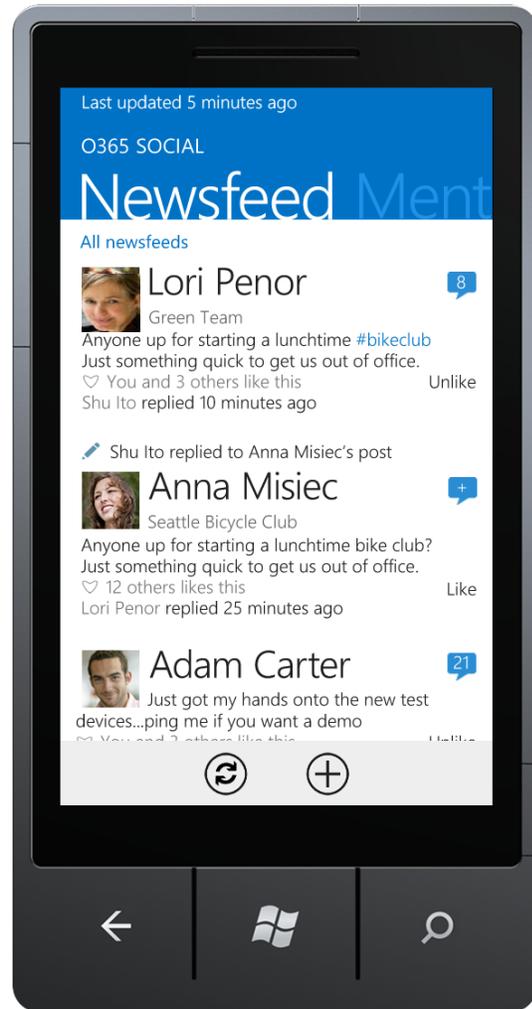
Le persone devono poter collaborare in modo sicuro anche con utenti esterni alla propria organizzazione: **clienti, partner, consulenti**

Indipendentemente dove ci si trovi è necessario poter **accedere alla informazioni** in modo **sicuro** da **qualsiasi device**

Applicare l'approccio social al lavoro

The screenshot displays the Microsoft Office 365 social interface. At the top, a blue navigation bar includes 'Office 365', 'Outlook', 'Calendar', 'People', 'SocBrand', 'Documents', 'Sites', and a user profile for 'Lori Penor'. The main content area is a newsfeed for Lori Penor, featuring a profile picture and a 'Share with everyone -' section with a 'Start a conversation' input field. The newsfeed includes several posts: a post by Lori Penor about a bike club, a post by Lori Penor > Green Team asking for lunchtime bike club members, and two replies from Shu Ito. A search bar on the right is labeled 'Search people and posts'. Below the search bar, a section titled 'I'm Following' shows statistics: 225 people, 15 documents, 3 sites, and 5 tags. A left sidebar contains navigation options: 'Newsfeed', 'Tasks', 'More apps', and 'EDIT LINKS'.

Sempre connessi



Organizzare i team



Office 365 Outlook Calendar People SocBrand Documents Sites Lori Penor

BROWSE FILES LIBRARY SHARE FOLLOW SYNC

Contoso Inc. Fabrikam Team McQueen Industries Contoso Architecture Search site

Home
Notebook
Documents

+ new document or drag files here

All Recent Changed by me Find file

| Name | Modified | Modified by | Status |
|---|------------|----------------|----------------|
| Air Source & Energy | 10/21/2011 | Frank Martinez | Pending Review |
| Modelling Energy | 10/22/2011 | Ellen Adams | Pending Review |
| Building Better Windmills | 10/22/2010 | Mark Hanson | Approved |
| Examples of Building Better Windmills | 10/23/2011 | Armando Pinto | Approved |
| Sustainability | 10/24/2010 | Mark Hanson | Pending Review |
| Green Vendors | 10/18/2010 | Ellen Adams | Pending Review |
| Green Architecture and Design | 5/16/2010 | Frank Martinez | Approved |
| Tips and Tricks when building green | 12/21/2009 | Armando Pinto | Pending Review |
| 8 ways to build beter green buldings | 12/18/2009 | Mark Hanson | Approved |
| Building Green Initiative | 10/9/2010 | Ellen Adams | Approved |
| Green Building Incentives That Work: A Look at How Loc... | 8/6/2010 | Ellen Adams | Approved |
| Meetings and Notes on Green Design | 8/4/2011 | Frank Martinez | Approved |

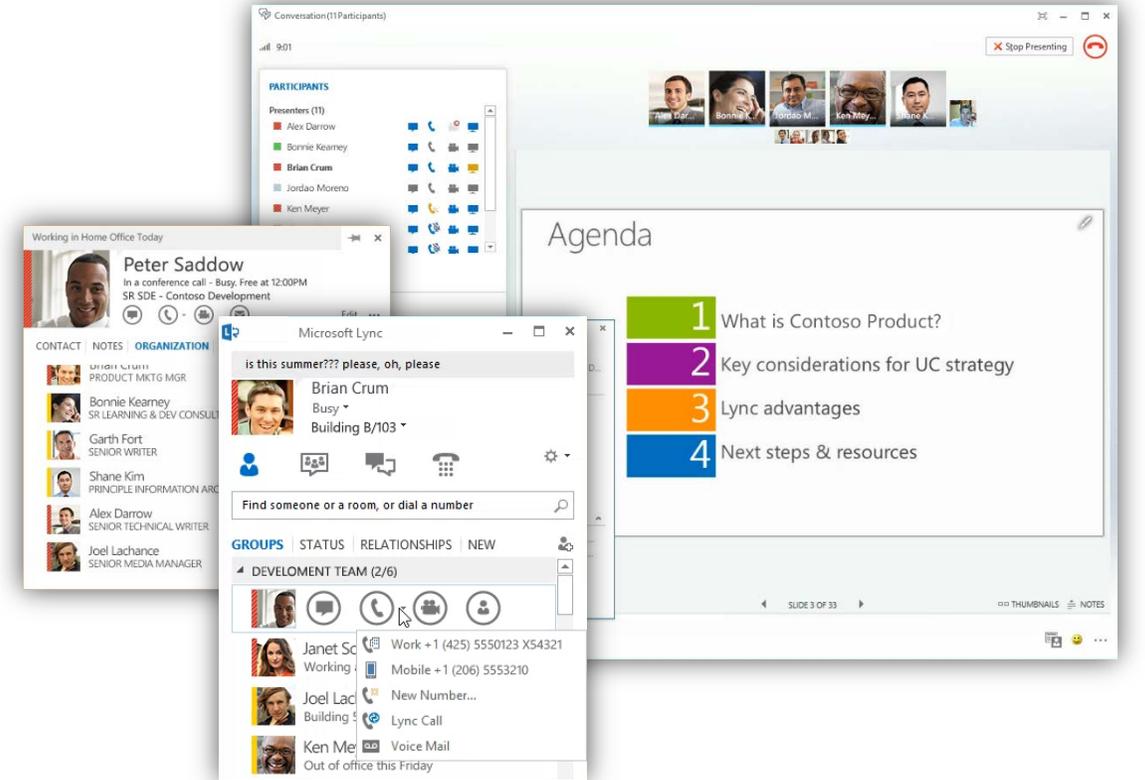
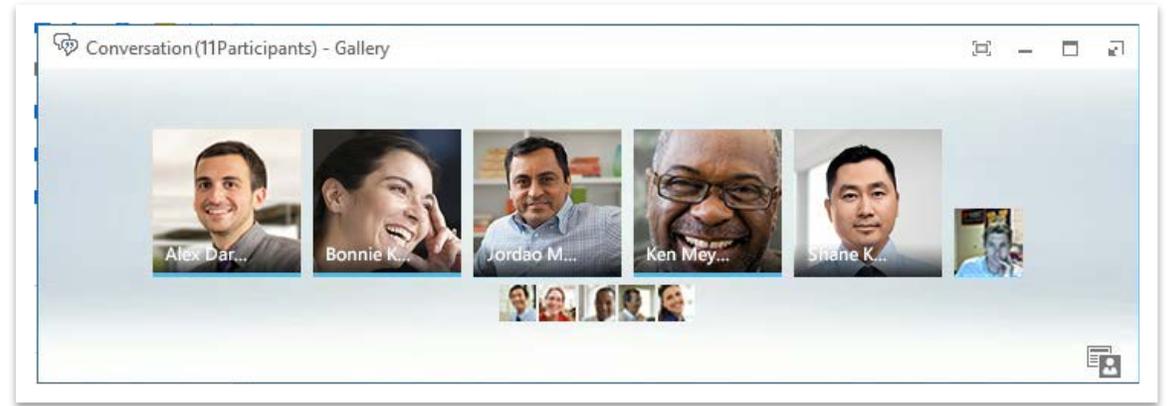
EDIT LINKS

Tenere le persone in contatto e aggiornate

The screenshot shows the Office 365 interface for a SharePoint site named 'Contoso Architecture'. The top navigation bar includes 'Office 365', 'Outlook', 'Calendar', 'People', 'SocBrand', 'Documents', 'Sites', and a user profile for 'Lori Penor'. Below this, there are tabs for 'BROWSE', 'FILES', and 'LIBRARY'. The main content area features a search bar, a 'new document or drag files here' button, and a table of documents. The table has columns for 'Name', 'Modified', 'Modified by', and 'Status'. The document 'Tips and Tricks when building green' is highlighted with a blue checkmark in the left margin.

| Name | Modified | Modified by | Status |
|---|------------|----------------|----------------|
| Air Source & Energy | 10/21/2011 | Frank Martinez | Pending Review |
| Modelling Energy | 10/22/2011 | Ellen Adams | Pending Review |
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| Green Building Incentives That Work: A Look at How Loc... | 8/6/2010 | Ellen Adams | Approved |
| Meetings and Notes on Green Design | 8/4/2011 | Frank Martinez | Approved |

Comunicare





Chris Johnson

In a conference call
Sr. Engineer, Engineering

🗨️
☎️
👥
✉️

Manage

CONTACT
NOTES
ORGANIZATION
WHAT'S NEW
MEMBERSHIP

Calendar
[Schedule a meeting](#)

Send Email
ChrisJ@contoso.com

Call Work
[+81 345550102](tel:+81345550102)

IM
chrisj@contoso.com

Current Timezone
2:42 PM
Pacific Daylight Time

Office
97/102

Company
Contoso

Microsoft Lync 15 (Technical Preview)

What's happening today?



Larry Zhang
Available
Set Your Location

👤
🗨️
☎️

⚙️

GROUPS
STATUS
RELATIONSHIPS
INVITES

FAVORITES



Chris Johnson - In a conference call



Nuria Gonzalez - Offline 1 hour



Ken Ewert - In a conference call Inacti...



Terry Adams - In a conference call

OTHER CONTACTS (0/0)

To add contacts, drag from another group or add from search.

CALL FORWARDING OFF
GIVE FEEDBACK 😊

PARTICIPANTS

Presenters (11)

- Alex Darrow
- Bonnie Kearney
- **Brian Crum**
- Jordao Moreno
- Ken Meyer
- Shane Kim
- Pavel Banský

Invite More People

Thursday, June 28, 2012

Brian Crum 2:16 PM

Would like to go over a few things for the meeting

Chat input field with icons for text, emojis, and actions



Stakeholder Meeting

Monday, September 26, 2011 8:14 AM

| | |
|-------------------|--|
| Subject | Stakeholder Meeting |
| Date and Location | Monday, September 26, 2011 11:00 AM - 12:00 PM, TBD Conference Room |
| Attendees | Erika; Pat; Mary; Joe; Anthony; Curtis; Martha; <u>Ayca</u> ; Matt; <u>Natalie</u> |
| Message | Let's discuss our plans for the new project. |

Introductions:

- Erika- Project Owner
- Mary- Admin
- Joe- Developer
- Anthony- Designer
- Curtis- Traffic
- Martha & Ayca- Publicity



Mary



Ayca

Executive Checkpoints:

| | |
|-----|--|
| Q1 | Framework & POC |
| Q3 | Wireframe |
| EOY | Functioning, debugged site available to all FTEs |

Erika

To Do:

- ▼ Submit budget numbers ASAP
- ▼ Upload annual goals to tool
- ▼ Final dates & calendar spacing

Curtis

EVENT SCHEDULE PLANNER

REGISTRATION

ORGANIZATION

The site will be available to make reservations for the event at least 30 days in advance. You must provide the full address for each guest at least 30 days in advance. You can make the date of the reservation to accommodate the date of the event.

The event dates on the calendar above the date you can't change. You can change the date, time, and location of the event. You can also change the date, time, and location of the event. You can also change the date, time, and location of the event.

| Event Name | Start Date | End Date |
|------------|------------|----------|
| Event 1 | 9/26/11 | 9/26/11 |
| Event 2 | 9/27/11 | 9/27/11 |
| Event 3 | 9/28/11 | 9/28/11 |
| Event 4 | 9/29/11 | 9/29/11 |
| Event 5 | 9/30/11 | 9/30/11 |
| Event 6 | 10/1/11 | 10/1/11 |
| Event 7 | 10/2/11 | 10/2/11 |
| Event 8 | 10/3/11 | 10/3/11 |
| Event 9 | 10/4/11 | 10/4/11 |
| Event 10 | 10/5/11 | 10/5/11 |

Curtis

Collaborare in modo sicuro

The screenshot displays the Microsoft Office 365 interface. At the top, the navigation bar includes 'Office 365', 'Mail', 'Calendar', 'People', 'Newsfeed', 'Documents', and 'Sites'. The user's name, 'Steven McQueen', is visible in the top right corner. Below the navigation bar, there are tabs for 'BROWSE', 'FILES', and 'LIBRARY'. The main content area shows a document titled 'Building Better Windmills' selected in a list. A dialog box titled 'Share 'Building Better Windmills'' is open in the foreground. The dialog box shows the document is shared with 'Yong Rhee, Tom Ham, Maria Cameron and 4 more'. It has an 'Invite people' section with a text input field containing 'Type names or email addresses' and a dropdown menu set to 'can Edit'. Below this is a text area for a personal message. At the bottom of the dialog, there is a checked checkbox for 'Require sign-in', a 'SHOW OPTIONS' link, and 'Share' and 'Cancel' buttons. The background shows a list of documents and a table with columns for 'Name', 'Status', and 'Action'.

| Name | Status | Action |
|---|----------------|--------|
| Air Source & Energy | Pending Review | |
| Modelling Energy | Pending Review | |
| Building Better Windmills | Approved | |
| Examples of Building | Approved | |
| Sustainability | Pending Review | |
| Green Vendors | Pending Review | |
| Green Architecture a | Approved | |
| Tips and Tricks wher | Pending Review | |
| 8 ways to build bete | Approved | |
| Building Green Initiaive | Approved | |
| Green Building Incentives That Work: A Look at How Loc... | Approved | |
| Meetings and Notes on Green Design | Approved | |

Organizzare i progetti



Office 365 Outlook Calendar People SocBrand Documents Sites ... Lori Penor

BROWSE FILES LIBRARY

Contoso Inc. Fabrikam Team McQueen Industries

Tasks

Home Notebook Documents Recent Calendar Tasks Team mailbox More apps

EDIT LINKS

Today

July 2011 January 2012 July 2012

Building Green Initiati... Tips and Tricks when build... Finish the "green deck"

Modeling Energy

Air Source & Energy Green Architecture and Design Sustainability

+ new task or edit this list

All Calendar Completed ... Find a task

| <input type="checkbox"/> | Name | Due date | Assigned to | Status |
|-------------------------------------|---------------------------------------|------------|----------------|----------------|
| <input type="checkbox"/> | Air Source & Energy | 07/21/2011 | Frank Martinez | Pending Review |
| <input type="checkbox"/> | Modelling Energy | 07/22/2011 | Ellen Adams | Pending Review |
| <input checked="" type="checkbox"/> | Finish the "green deck" | 07/22/2011 | Mark Hanson | Approved |
| <input type="checkbox"/> | Examples of Building Better Windmills | 07/23/2011 | Armando Pinto | Approved |
| <input type="checkbox"/> | Sustainability | 10/24/2012 | Mark Hanson | Pending Review |
| <input type="checkbox"/> | Green Vendors | 10/18/2012 | Ellen Adams | Pending Review |
| <input type="checkbox"/> | Green Architecture and Design | 11/16/2012 | Frank Martinez | Approved |
| <input type="checkbox"/> | Tips and Tricks when building green | 12/21/2012 | Armando Pinto | Pending Review |



Garth Fort

Newsfeed

About me

Tasks

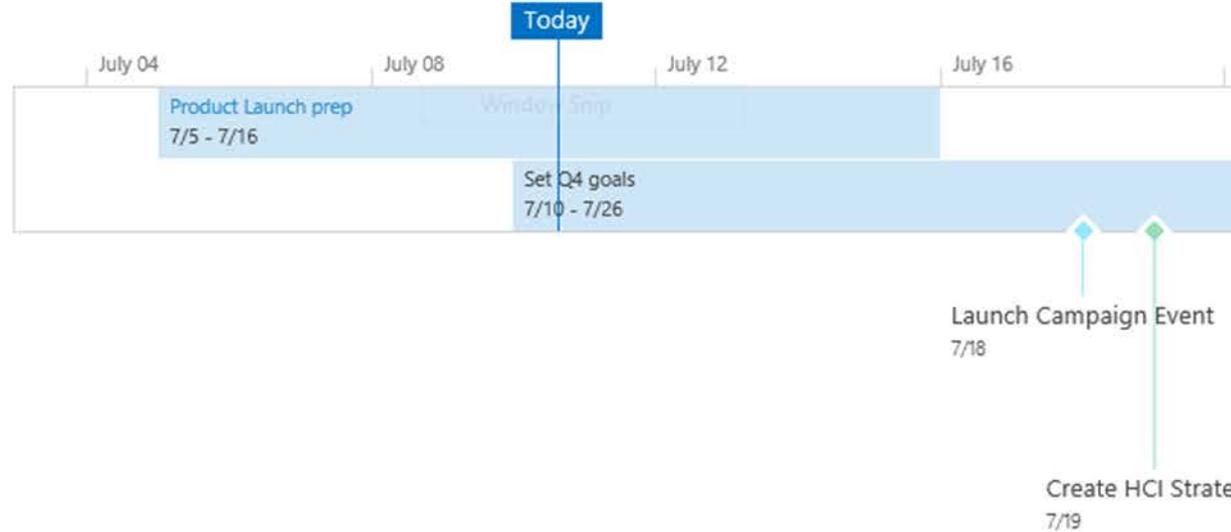
EDIT LINKS

Site Contents

My Tasks

Search This Site...

Important and Upcoming Active New ... Find a task



Important

✓ ! Title

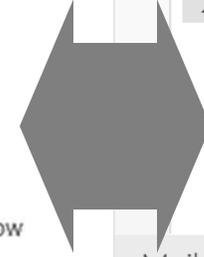
+ new task

- Product Launch prep
- Adjust budget for marketing proposal
- Write copy for campaign

Due Date

- ... 6 days from now
- ... May 15

Outlook-style task list interface for 'To-Do List - PJH@...'. Includes tabs for FILE, HOME, SEND / RECEIVE, FOLDER, VIEW. Action buttons include New Task, New Email, New Items, Delete, Reply, Forward, Meeting, IM, More, Mark Complete, Remove from List, Manage Task. Search bar: Search To-Do List (Ctrl+E). Sort: Arrange by: Flag: Due Date. Filtered view: TODAY (Gather team for FY13 Campaigns, Create campaign name), NEXT WEEK (Product Launch prep, Launch Campaign Event, Create HCI Strategy, Kids to park on Saturday), THIS MONTH (Set Q4 goals, Market study for HCI), LATER (Take dog for walk, Review Logs, Check site usage).



Mail Calendar People **Tasks** ...

FILTER APPLIED



Executive Dashboard

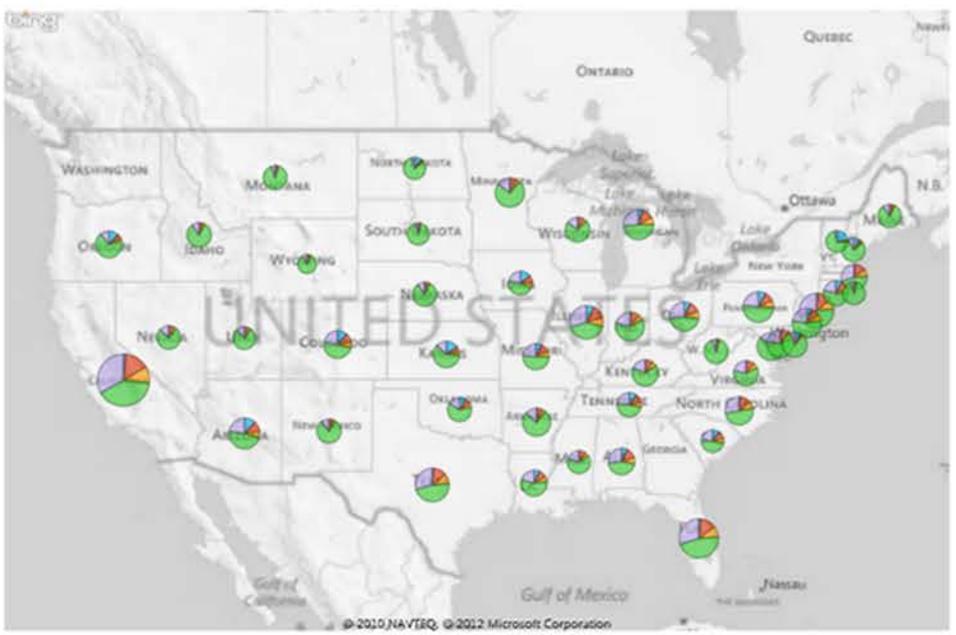
45,522,327

\$166,601,942.65

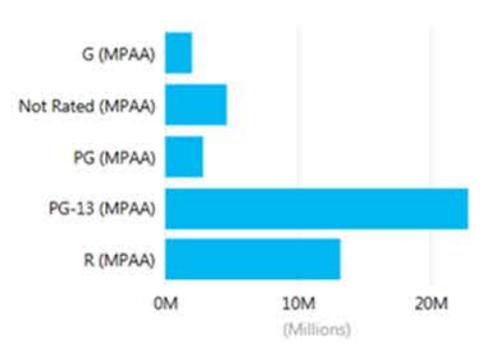
DownloadsYTD

Revenue

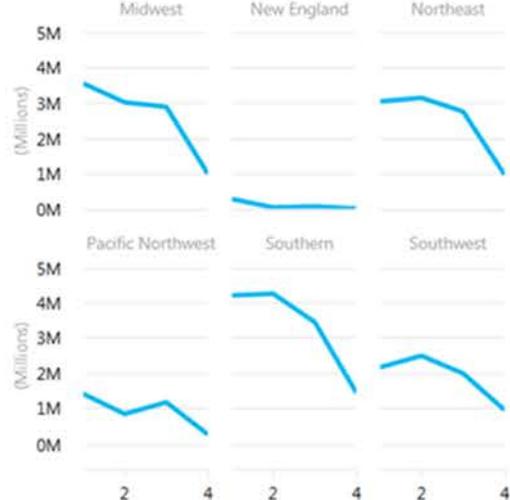
Revenue by StateName, and Rating



Downloads by Rating



Downloads by RegionName, and Quarter



Discuss

Start a conversation

Newsfeed (4)

Lori Penor
 What's happening with the downloads volume? We were doing so earlier this month and now they've dropped off.
 1 minute ago Like Reply ...

Shu Ito We raise our prices last week--maybe too much?
 1 minute ago Like Reply

Shu Ito I'll look into it and let you know.
 1 minute ago Like Reply

La nuova piattaforma di Project Management

Miriam Cani
Product Manager Project
MICROSOFT

Milano, 28/05/2013

Le sfide del Business



Complessità
progettuale

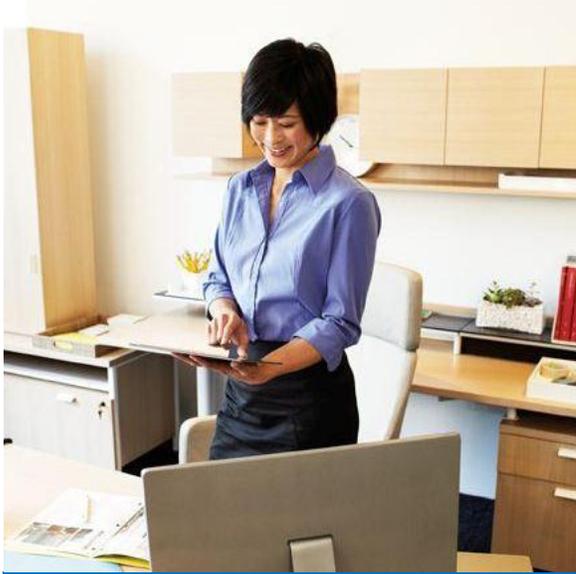


Strumenti di reporting
inefficienti



Team di progetto
disconnessi

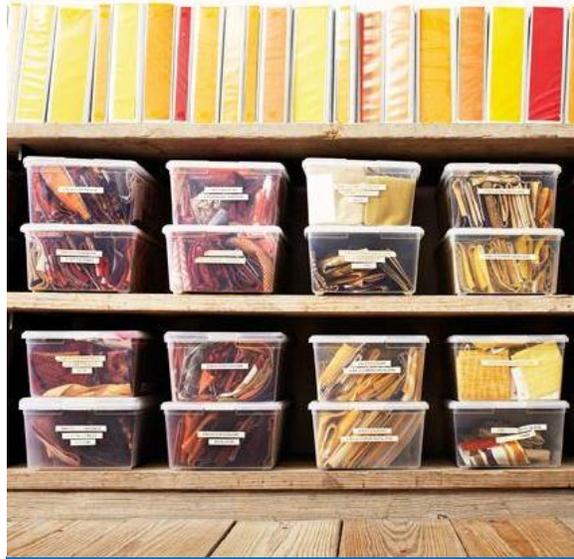
La nuova piattaforma di Project Management



Semplicità



Interfaccia utente familiare
Possibilità di accesso da
qualsiasi luogo



Piattaforma
flessibile



Gestione efficiente delle
risorse
Project Online per accedere
ovunque e da qualsiasi
dispositivo



Collaborazione



Comunicazione &
Collaborazione
Condivisione di dati
aggiornati
Processo decisionale
efficiente



Gestione &
Controllo



Gestione IT semplificata
Accessi differenti ai diversi
utenti

Perchè scegliere Project Online?

Project Online offre le piene funzionalità di Project & Portfolio Management attraverso una licenza in Sottoscrizione per utente



• Fast Start

- Gli utenti potranno cominciare immediatamente ad utilizzare la piattaforma grazie all'innovativa tecnologia Click-To-Run

• Gestione efficiente

- Piene funzionalità di Portfolio Analysis per determinare il portfolio ottimale, identificare le priorità e allineare i vari progetti alle strategie di business

• Licenza per utente

- Gli utenti potranno accedere ovunque e da qualsiasi dispositivo

• Integrazione con gli altri strumenti di Produttività

- E' garantita una perfetta integrazione con gli altri strumenti di Business Productivity come Office, SharePoint, Lync e Office 365

• Piani di acquisto flessibili

- Possibilità di scelta tra la Sottoscrizione mensile o annuale
- Differenti versioni di prodotto in base alle esigenze degli utenti

Approfondimenti



Social enterprise SUBITO
Attivazione servizio gratuito

www.yammer.com



Office 365
La piattaforma di servizi cloud per le aziende

www.Office.com



Project management
Tutte le informazioni sul nuovo Project 2013

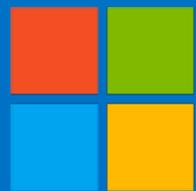
www.office.com/project



Provare Project 2013
Scarica la trial e prova subito il nuovo Project per un periodo di 60 giorni!

www.flywithmicrosoftproject.it

transform
your business



Microsoft